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Cats

U.S. Department of Agriculture



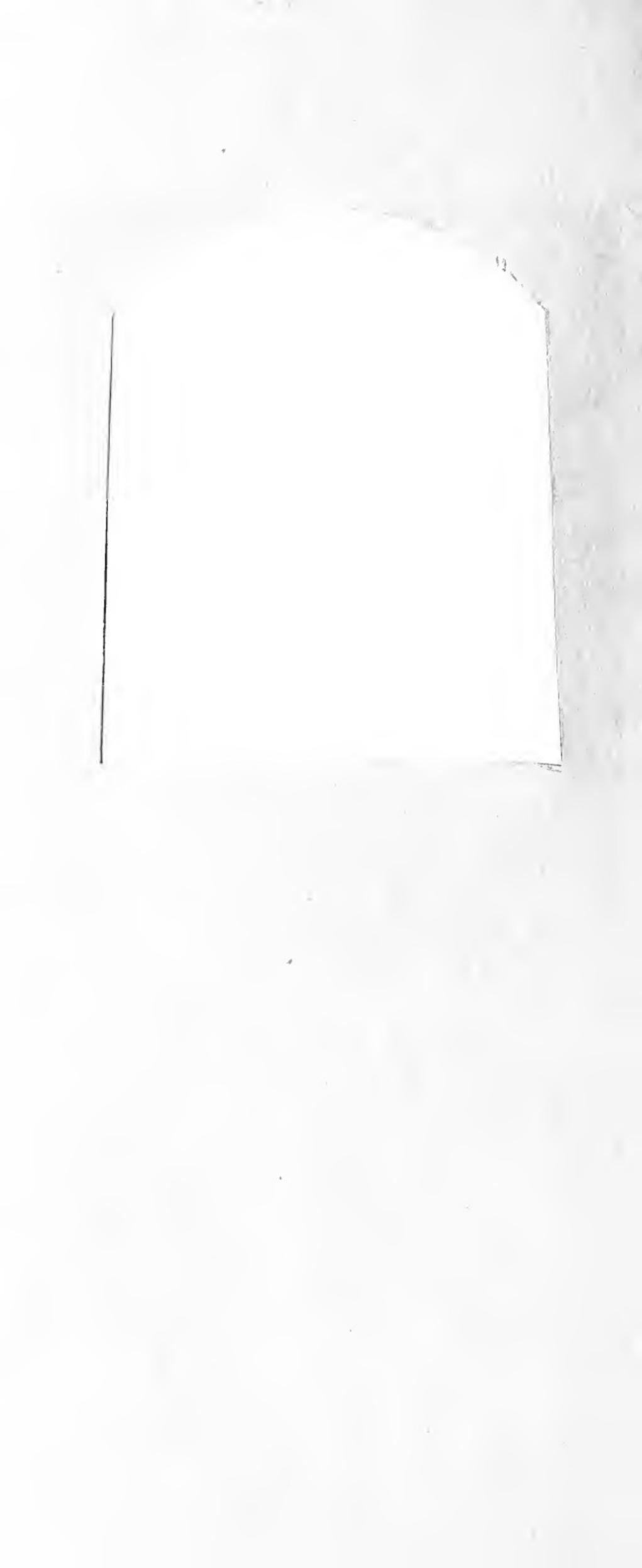
Fall 1929

Spring 1930



KOSTER &  
NURSERYMEN  
Bridgeton, N. J.

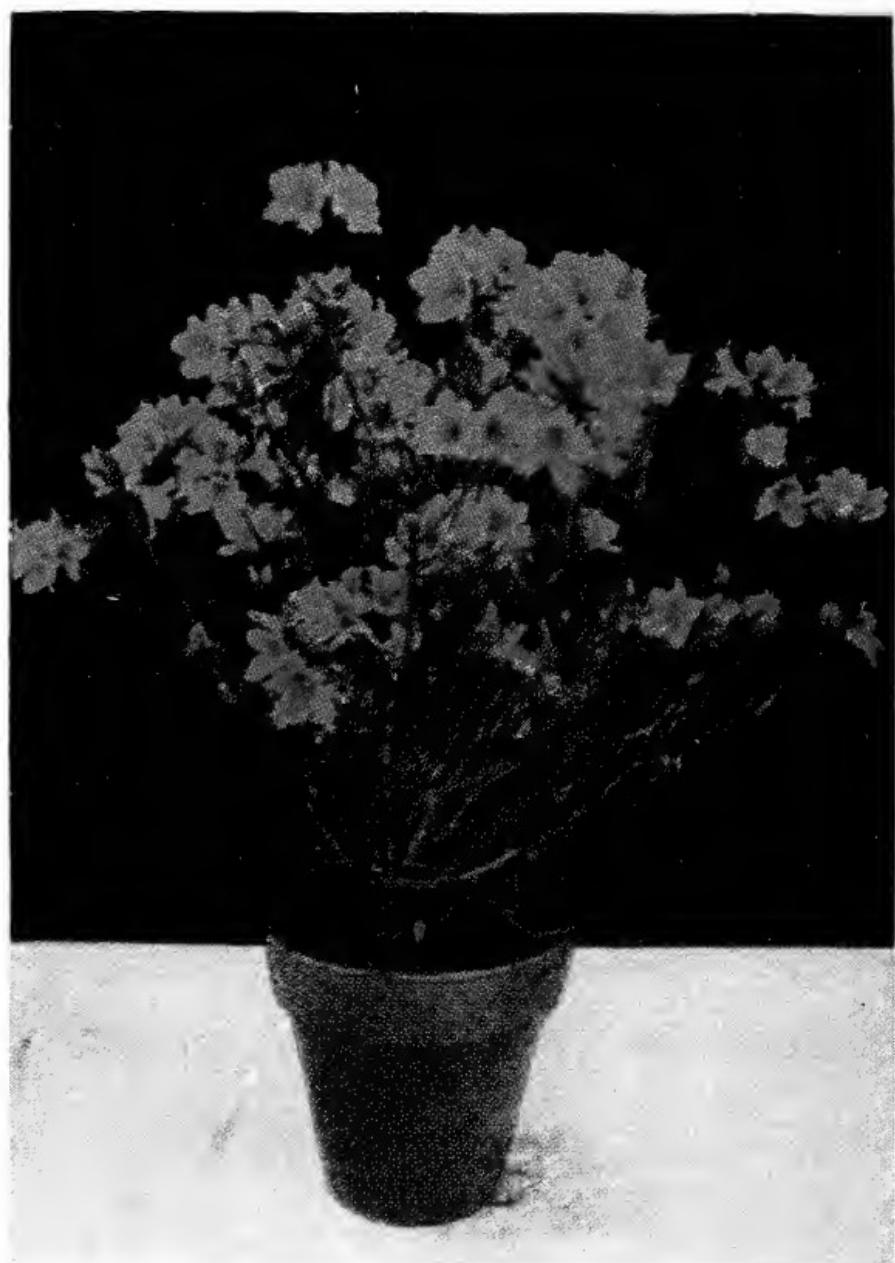






## Gold Medal

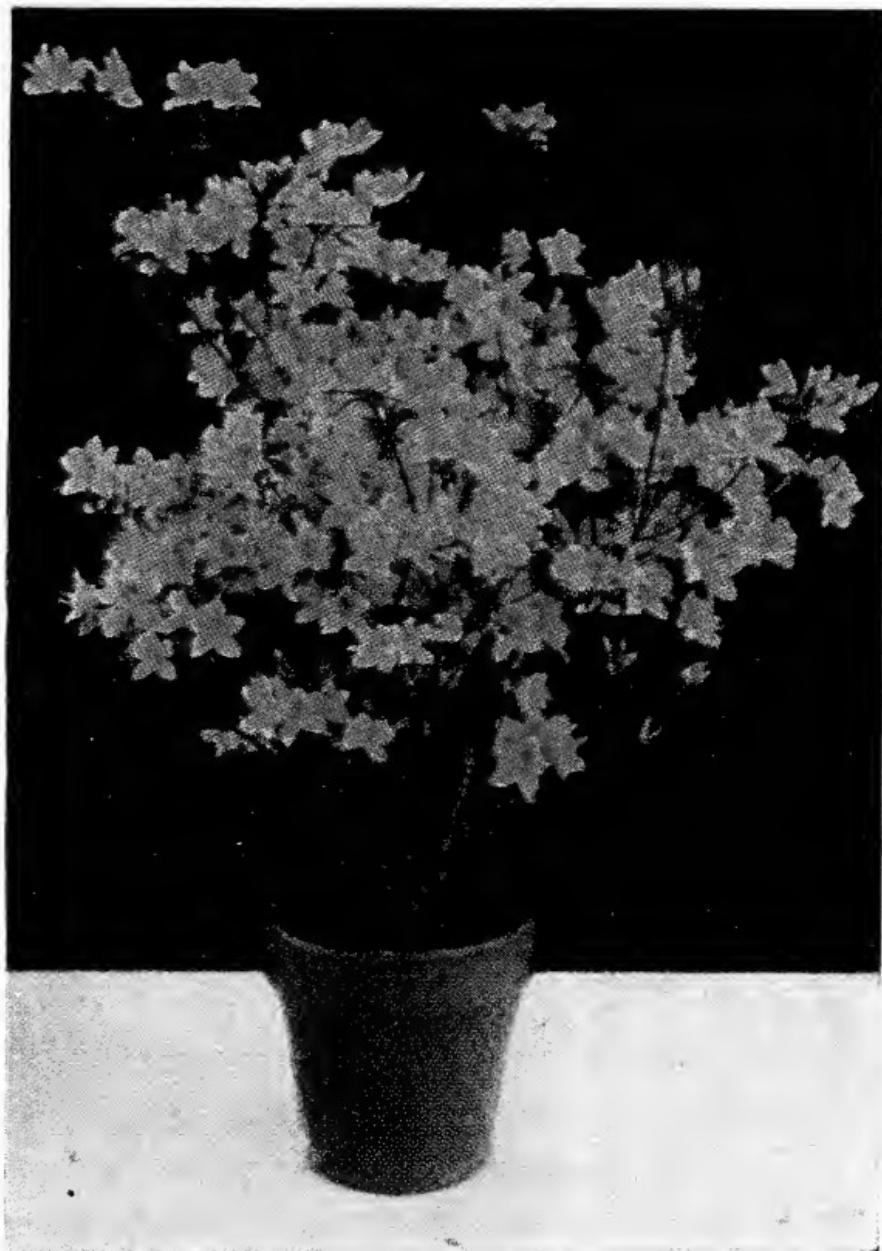
Of The New York Horticultural Society  
Awarded Our New Kaempheri Hybrid Azaleas  
at International Flower Show  
New York, March, 1929



## Introducing A New Race Of Hardy Evergreen Azaleas

Among flowering shrubs, azaleas have long been considered the most desirable. For obvious reasons, evergreen azaleas are even more desirable than the deciduous sorts. The latter, however, have had the advantage of greater hardiness.

In our new *Kaempheri* Hybrids—the result of crossing *Kaempheri* and *malvatica*—there has been obtained the hardiest type of evergreen azalea, with a good range of form and color in the flowers, so far achieved. Several years' tests in various parts of this country and in England and Europe, have demonstrated that these new Hybrids are just as hardy as, and probably considerably harder than, *Kaempheri*—until now the hardiest of the evergreen sorts, and available of course, in but one color.



Shown this spring for the first time in America, these new Kaempheri Hybrids won in New York at the International Flower Show, the Gold Medal of the New York Horticultural Society, First Prize for hardy azaleas, and a Special Prize; they also won First Prize at Philadelphia, in competition with both hardy and greenhouse types. In Europe they have won awards wherever shown.

We are offering these new azaleas — hailed by many authorities as the most important addition to ornamental shrubs in many years — both in mixed colors, and in individual named varieties. We are the only distributors for America. A limited amount of stock is available **for those who order immediately.**

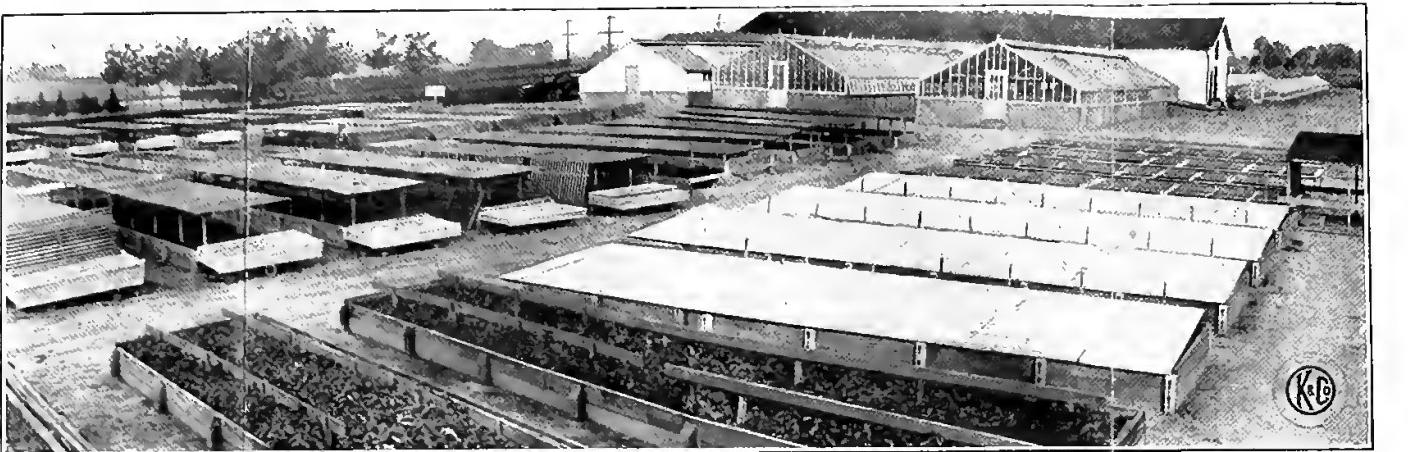
For prices and sizes see page 9.

# KOSTER & CO.

Profit Makers For Progressive Nurserymen

UNIQUE

AMONG NURSERIES



Part of the propagating frames, with propagating houses in background.



View of the battery of "cool" houses, each 186 feet long, used for propagating and to receive small plants from the greenhouses.



Birds-eye view of a section of the nurseries, showing part of propagating frames, but not the greenhouses or cool houses.

Some years ago, when the American Association of Nurserymen, in convention assembled at Atlantic City, came by special train to look at the nursery of Koster and Co., at Bridgeton, N. J., our place was little known. The result of that visit was that this nursery—then but three years old—immediately became famous all over the United States as a model plant propagating establishment. So modern and efficient was it, in arrangement, equipment, and cultural practises, that since then hundreds of other nurserymen, the most shrewd of the old-timers as well as those new at the game, have come to Bridgeton, some of them from across the continent, to study our plant and our methods, and take away ideas which they could employ profitably for themselves.

Such visitors we have always welcomed, and continue to welcome, warmly. We have no "trade secrets." The latch string hangs on the outside—and the steps to the cellar, though well worn, will stand a few trips yet! If you have not paid us a visit—whether or not you are a Koster and Co. customer—save the roadmap on the last page of this catalog, and plan to drop in to see us the first chance you get. If you have been here once, we are sure you can find the road back!

## How WE Make Money For YOU

But it is by no means our plant alone which makes Koster & Co. unique among nurseries. Our policy also is individual, in that it is designed primarily *to make money for you*. That is not charity: we are in business to get a profit out of it. But our fixed policy is to do this by specializing in those things which will most surely produce money for our customers.

In other words, we make no pretence of growing those plentiful and "easy" things which you (and everyone else) can procure from any Tom, Dick, or Harry in the nursery business—and from which

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In other words, we make no pretence of growing those plentiful and "easy" things which you (and everyone else) can procure from any Tom, Dick, or Harry in the nursery business—and from which

competition has squeezed out most of the profit. We specialize in the new, the rare, the difficult to grow. AND THEN WE PRODUCE THEM IN MASS QUANTITY, so that we can sell to you, at reasonable prices the things which you can sell quickly, and without cutting prices. When a representative of a leading trade paper writes that he has seen here a larger stock of Koster Blue Spruce than he supposed existed anywhere in the world—he has just happened to stumble across an example of what this policy means. Recently, one of the deans of Eastern nurserymen paid us his first visit since we began to grow up—and he frankly admitted he did not suppose there were as many *Taxus Hicksii* in the country as he saw here in one block.

In a word, our business is the mass production of out-of-the-ordinary plants *which are in demand*, and will, therefore, make quick profits for our customers. Some things we grow—such as box and Pfitzer juniper—which are not out of the ordinary. But the QUALITY is—as anyone who has seen them can tell you.

Our business, with very little of the usual sales “effort”, has grown steadily. Our old customers come back, and the new ones soon become old ones. Look through this list, and order at least one or two items, to become acquainted with Koster & Co. quality. Our long-distance phone number is Bridge-ton 1053—and our guarantee is satisfaction or your money back.



#### NOTE

We can supply four-color electros of any of the azaleas shown on pages 1, 2 and 3, for \$13. a set; or the three sets complete for \$35. One or more of these used in your next catalog will prove a very profitable investment.

**For details of  
business terms, etc.,  
please refer to page 27.**

# Azaleas and Rhododendrons

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From the beginning these plants have been our leading specialty. Experienced nurserymen and prominent landscape architects, well qualified to judge, have repeatedly told us that our stocks of these popular shrubs is the finest in quality of any being produced in the Eastern United States. As to the quantity in which we grow them, the photographs on pages 4-6, and 16 and 17 in this catalog, speak for themselves.

The gardening public is hungry for azaleas and rhododendrons. Ever since the Federal Plant Quarantines went into effect, the demand has been far ahead of the supply. No other class of plants offers the retailer a better opportunity for satisfactory profits than azaleas and rhododendrons. And Koster Co. stock will make satisfied customers.

We call particular attention to our new hardy evergreen Azaleas, described and illustrated in color at the front of this book. Every nurseryman should have some of these plants FOR STOCK; they propagate readily from cuttings, which are freely produced. We can now offer the following named varieties in this new type, of which we are the sole introducers in the U. S.

**Carmen**, carmine rose.

**Cleopatra**, light lilac rose.

**Fedora**. deep salmon rose; extra strong grower.

**Louise**, light rose.

**Zampa**, strawberry red.

**Othello**, Hinodegiri-brick-red, very strong grower.

Prices of the above named Kaempheri Hybrids.

	<b>Each</b>	<b>10</b>	<b>100</b>
1-1 $\frac{1}{2}$ '	3.00	28.50	275.00
1 $\frac{1}{2}$ -2'	5.00	47.50	450.00
2-2 $\frac{1}{2}$ '	7.50	70.00	650.00

Specimen plants; prices upon application.

**Kaempheri Hybrids**, mixed varieties, assorted colors, our selection.

	<b>Each</b>	<b>10</b>	<b>100</b>
1-1 $\frac{1}{2}$ '	2.50	22.50	200.00
1 $\frac{1}{2}$ -2'	3.50	30.00	275.00



Azalea plant, B. & B., such as we ship. Figure how many cuttings you cou'd get from one of these at the end of a season's growth.

#### AZALEAS, continued.

**Azalea Kaempheri** — Torch Azalea, parent type of our new Hybrids, with unusual brick-red flowers in May, very hardy, always satisfactory.

	Each	10	100
15-18"	2.25	22.00	175.00
1½-2'	2.50	22.50	200.00
2-2½	3.25	30.00	

**Azalea Mollis** — Chinese Azalea. Our own grown seedlings, nice bushy plants. All shades of red, yellow, and orange: mixed colors only.

	Each	10	100
10-12"	1.35	11.50	100.00
12-15"	1.50	12.50	115.00
15-18"	2.25	20.00	175.00

**Azalea Hinodegiri** — Red Japanese Azalea. Of this very popular variety we offer strong, healthy field grown plants. They are splendid material for both landscape work and forcing.

	Each	10	100
6-8"	1.00	8.50	75.00
8-10"	1.50	12.50	100.00
10-12"	1.75	15.00	135.00



Rhododendron plants like these will give your customers some real satisfaction the first season.

## **HYBRID RHODODENDRONS**

**New Red Rhododendron — Dr. H. C. Dresselhuys  
(Atrosanguineum x Doncaster)**

We are glad to be able to offer this splendid novelty, even in limited quantity. The color is analine red, large petals and trusses, with handsome foliage. The plants are of good habit, and are robust growers. It is absolutely hardy. We consider it a great improvement over any of the existing red hardy Rhododendrons.

We offer the following sizes, in bushy plants.

	<b>Each</b>	<b>10</b>	<b>100</b>
12-15"	2.50	22.50	200.00
15-18"	4.00	37.50	350.00
18-21"	5.00	47.50	450.00

**PLEASE NOTE:** Plants of this novelty can be supplied only with other varieties ordered at the same time.

## OUR GENERAL COLLECTION OF HYBRIDS

The varieties mentioned below need no introduction. They are all well known, all hardy, and all very satisfactory. Prices are as follows:

	<b>Each</b>	<b>10</b>	<b>100</b>
1-½'	3.00	28.50	275.00
1½-2'	5.00	47.50	450.00
2-2½'	7.50	70.00	675.00
2½-3'	10.00	90.00	800.00

We have a few larger size, specimen plants; prices upon application.

**Amphion** (F. L. Ames) A beautiful, clear pink color with white eye, very large trusses and free flowering, good foliage; altogether a very desirable sort.

**Catawbiense Album** — This is the well known fast growing white rhododendron. Its excellent foliage is a great asset in any rhododendron group, and therefore, it should be included in every assortment.

**Catawbiense Grandiflorum** — Large rosy lilac, or bright violet, flowers. An exceedingly free flowering variety, with beautiful foliage.

**Everestianum** — Large trusses of very delicate rosy lilac flowers. This variety is compact in growth and develops into beautiful, well-shaped bushy plants.

**Mrs. C. S. Sargent** — One of the best. Its color is rosy red or deep pink. It is an excellent grower with beautiful foliage and the large trusses of flowers stand out well.

**President Lincoln** — Another splendid grower and bloomer. The lilac-pink flowers, with brown eye, are borne in well shaped trusses on stout stems.

**Roseum Elegans** — Clear rose-pink, and in every respect an excellent rhododendron, with lovely foliage. More compact in growth than either Catawbiense album or President Lincoln.

### SPECIAL OFFER FOR THIS SEASON

Of the above varieties in our general collection, we offer a limited amount of two year old grafts, nice bushy little plants, about 12 inches, depending on variety. Just the kind of material for you to line-out with no fear of loss, and grow into fine specimens. They dig with fine ball of earth and ship perfectly. They are priced as follows:

2 yr.-grafts	<b>Each</b>	<b>10</b>	<b>100</b>
	1.75	15.00	125.00



Our box "balls" and "pyramids" are as fine as can be grown—and they are the true hardy *semperfivrens*, not the less reliable *japonica*.

## Box

Box has always been one of our most important specialties. We now have a fine stock of "pyramids" and "balls", in addition to hundreds of thousands of vigorous symmetrical young plants in all sizes. Box is always a safe buy; if you don't sell it the first season, it will make even more profit for you staying right on in your nursery, because in the larger sizes it is still scarce and high priced. Include some in your next order!



This is the kind of root systems which, by frequent transplantings, we get on our smaller sized box.

## *Koster & Company*

BOX, Continued.

**Buxus Suffruticosa** — Truedwarf box, always in demand for edging.

4-6"	15.00	per hundred	125.00	per 1000
6-8"	25.00	"	225.00	"
8-10"	35.00	"	325.00	"
10-12"	100.00	"	850.00	"
12-15"	(extra bushy plants)		150.00	per 100

**Buxus Semperfirrens** — The true hardy variety of Common Box, which graced so many of the old Colonial estates.

8-10"	30.00	per hundred	250.00	per 1000
10-12"	40.00	"	350.00	"
12-15"	60.00	"	500.00	"
15-18"	85.00	"	750.00	"
18-22"	150.00	"	1000.00	"

**Buxus Semperfirrens: Pyramids** — Pyramidal Box; fine specimens.

1 1/2'	2.00	each	15.00	per 10
2'	3.00	"	25.00	"
2 1/2'	4.00	"	35.00	"
3'	5.00	"	45.00	"

**Buxus Semperfirrens: Balls** — Clipped, perfectly shaped.

10 x 12"	2.50	22.50	200.00
12 x 15"	2.75	25.00	225.00
15 x 18"	3.25	30.00	275.00
18 x 21"	4.50	40.00	

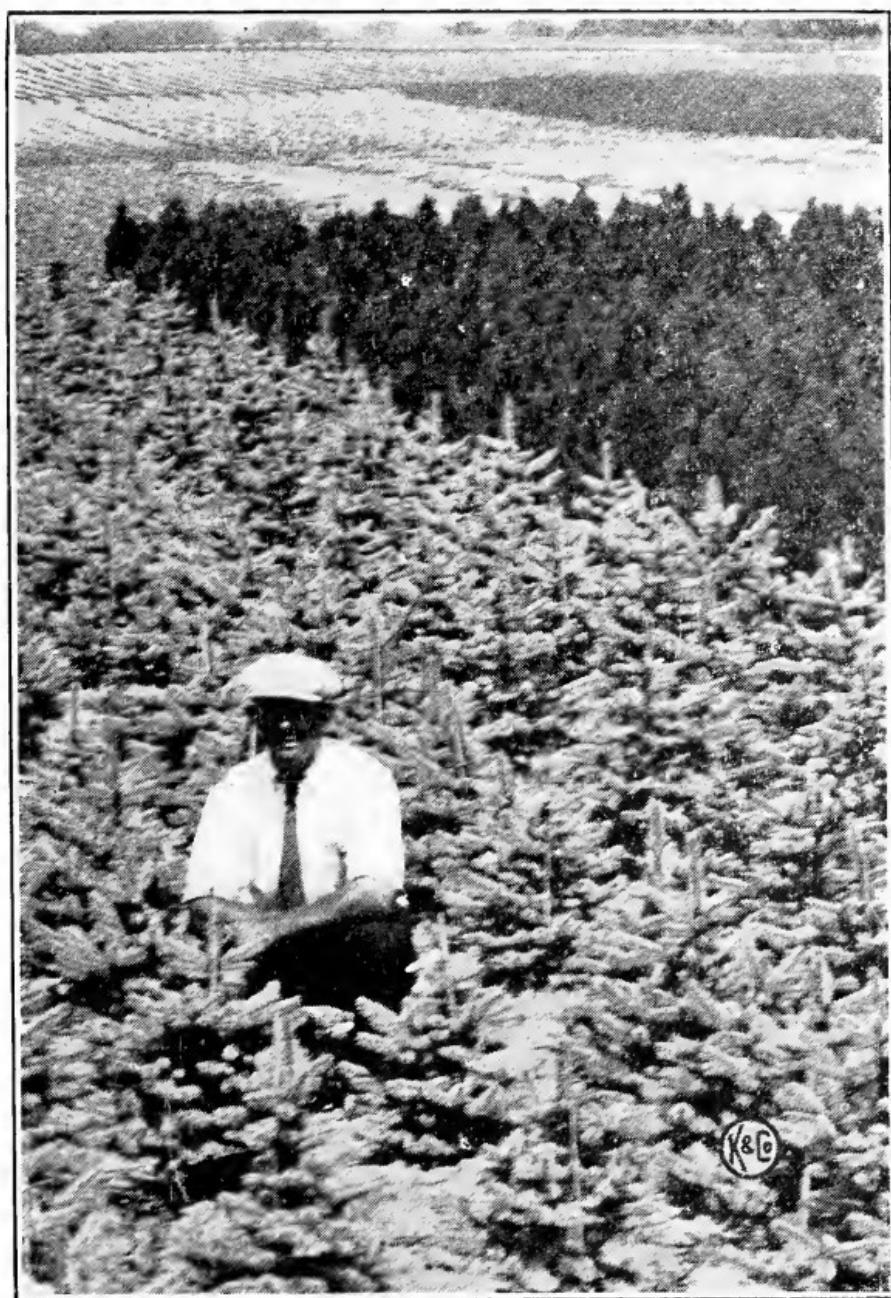


Do you want ten, or a carload? They'll run the same!

## Choice Evergreens

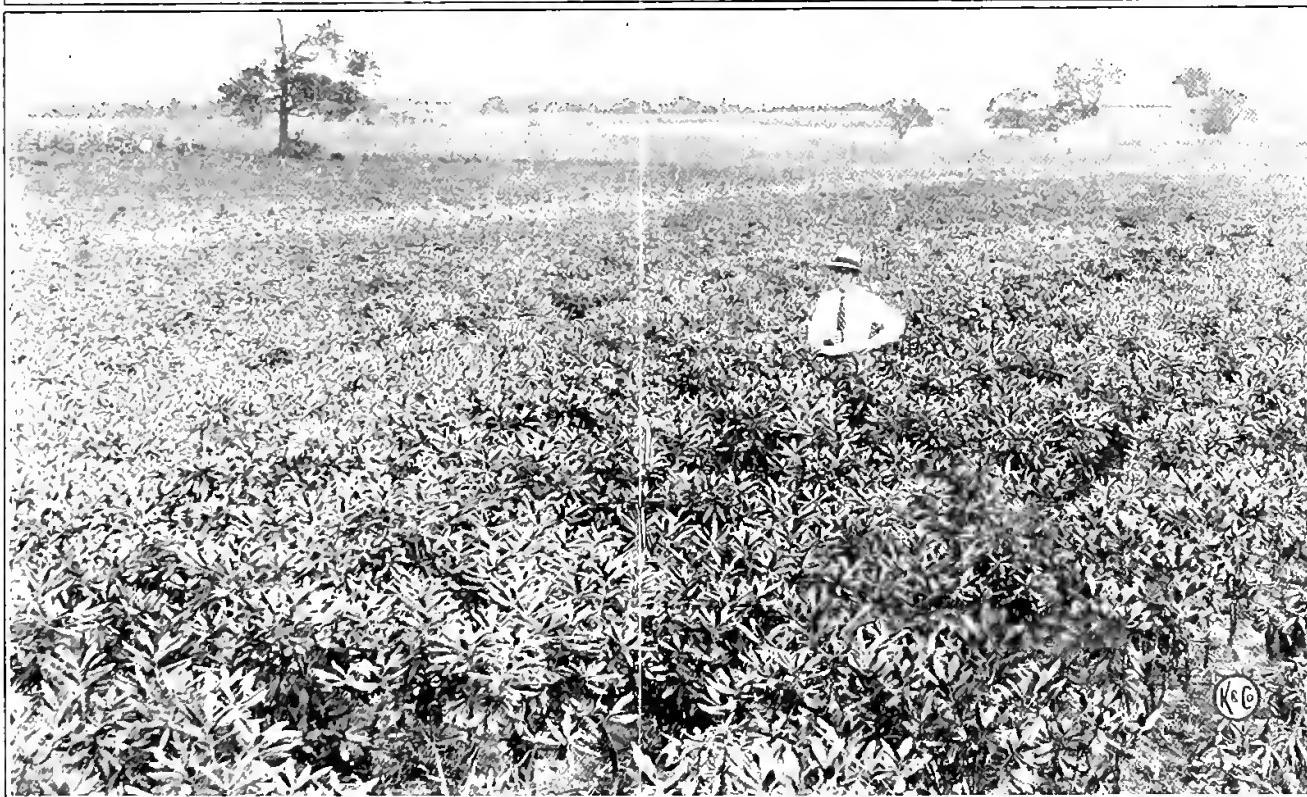
The day has passed when a nurseryman can sell his customers Norway Spruce for every purpose under the sun, from foundation planting to potted Christmas trees, and get away with it! American home-owners have learned to appreciate good evergreens, and are willing to pay good prices for them.

Our list, brief though it is, includes the cream of choice new and rare sorts which are healthy growers, **and will give your customers satisfaction**. We are experts in evergreen propagation and culture, and our carefully grown and cared for stock, each plant of which has received individual attention, should not be classed with plants which, like Topsy have "jes' growed". Our Pfitzer junipers, for instance, are not just stems with a few long straggling branches, but compact bushes which have been several times cut back; all varieties of symmetrical



A little corner in Koster's Blue—and a lot more in the background.





Rhododendrons! Even in Holland they never grew like this. We raise our own understocks from seed, and annually graft thousands of the finest hybrids. Grown in the open without nursing, they will succeed for your customers.

EVERGREENS, continued.

or formal habit are kept shaped up as they grow; where necessary, each plant is individually staked. Quality considered, you get much more for your money in Koster & Co. evergreens.

—  
Each      10      100

**Arborvitae** — See *Thuja*.

**Biota** — See *Thuja*

**Chamaecyparis Lawsoniana** — *Triumph de Boskoop*. One of the hardiest of the Lawson Cypress group, graceful open habit, lovely green-blue foliage.

1½-2'	2.25	20.00	175.00
2-2½'	2.75	25.00	225.00

**Chamaceyparis, other varieties** — see *Retinospora*.

**Cryptomeria Lobbi Compacta** — *Cave Cryptomeria*.

Tall and slender tree, forming narrow irregular column. A stately evergreen, with beautiful dark bronze-tinged foliage in winter.

2-2½'	3.00	27.50	250.00
2½-3'	3.50	30.00	275.00
3-4'	4.00	37.50	325.00

**Juniperus Chinensis Columnaris** — (*pyramidalis*)

Columnar Chinese Juniper. A rapid growing, beautiful evergreen of narrow pyramidal habit, with grayish-blue foliage. It is very hardy, and if sheared annually makes splendid material for formal garden effects in place of Italian cypress, where the latter is not hardy.

2½-3'	3.75	35.00	325.00
3-3½'	4.00	37.50	300.00
3½-4'	4.50	42.50	400.00

**Juniperus Chinensis Viridis** — Very similar to the above; foliage is of a lovely light green.

2½-3'	3.75	35.00
3-4'	4.50	42.50

**Juniperus Chinensis Pfitzeriana** — Pfitzer Juniper.

One of the best dwarf forms of Juniper. Its light bluish-green foliage produces a beautiful effect; extremely hardy. Our plants this year are particularly fine, have recently been transplanted and are in excellent condition.

15-18" spread	1.50	12.50	100.00
1½-2" "	2.00	17.50	150.00
2-2½" "	2.75	25.00	225.00
2½-3" "	4.00	37.50	350.00
3-3½" "	4.50	42.50	400.00

**Juniperus Virginiana Glauca** — Silver Redcedar.

One of the best forms of the hardy redcedar, with distinct bluish-gray foliage.

2-2½'	2.75	25.00	225.00
2½-3'	3.50	30.00	
3-4'	4.00	35.00	

For Progressive Nurserymen

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EVERGREENS, continued	Each	10	100
<b>Juniperus Virginiana Keteleeri</b> —A very hardy, deep green colored cedar of pyramidal form.			
15-18"	1.50	12.50	100.00
1½-2'	2.00	17.50	150.00
<b>Juniperus Virginiana Kosteriana</b> — Koster Redcedar. Similar to the well known Pfitzer, but more horizontal, with foliage bluish-green.			
1½-2'	2.25	20.00	175.00
2-2½'	2.75	25.00	225.00
2½-3'	3.50	30.00	275.00
3-3½'	4.25	40.00	
<b>Juniperus Virginiana Schotti</b> — Schott Redcedar. A splendid columnar plant for formal specimens. Fresh green foliage.			
2½-3'	3.25	30.00	
3-4'	4.00	35.00	
<b>Juniperus Japonica</b> — Japanese Juniper. Slow growing, dwarf type, very hardy, rich dark green.			
1½-2'	2.00	17.50	
2-2½'	2.75	25.00	
<b>Juniperus Squamata Meyeri</b> — Meyer or "Fish-tail" Juniper. An upright, handsome evergreen on account of its dense habit and remarkable unique bluish-white foliage.			
10-12"	2.50	22.50	200.00
12-15"	3.00	27.50	250.00
15-18"	4.00	35.00	300.00
<b>Picea Excelsa</b> — Norway Spruce. A rapid growing evergreen, very hardy and especially well suited for wind-breaks. Nice compact plants.			
1½-2'	1.25	11.00	90.00
2-2½'	2.00	17.50	150.00
2½-3'	2.25	20.00	175.00
<b>Picea Pungens</b> — Colorado Spruce. Hardy, and symmetrical in growth. Foliage varying from light green to blue.			
1-1½'	2.00	17.50	150.00
1½-2'	2.25	20.00	175.00
2-2½'	2.75	25.00	200.00
<b>Picea Pungens Kosteri</b> — Koster Blue Spruce. This naturally is one of our specialties, and all our stock is grafted, from carefully selected plants, imported from the original Koster Holland stock. There is no finer in the country, and much that does not compare with this in quality.			
12-15"	4.00	37.50	350.00
15-18"	6.50	62.50	600.00
1½-2'	7.50	72.50	700.00
2-2½'	11.00	100.00	
2½-3'	12.50	110.00	
<b>Retinospera Obtusa</b> — (Chamaecyparis) Hinoki cypress. Rich lustrous, dark green foliage. Beautiful specimen of dense pyramidal outline.			
1-1½'	1.50	12.50	100.00
1½-2'	1.75	15.00	125.00
2-2½'	2.00	17.50	150.00

EVERGREENS, continued	Each	10	100
<b>Retinospora Obtusa Crippsi, Cripps Golden Cypress,</b>			
bright yellow color, slow growing, hardy.			
1-1½'	2.50	22.50	200.00
1½-2'	2.75	25.00	225.00
2-2½'	3.25	30.00	
<b>Retinospora Obtusa Gracilis — Slender Hinoki Cy-</b>			
<b>press.</b> A slow growing beautiful variety with			
light graceful branches of rich dark green.			
15-18"	2.00	17.50	150.00
1½-2"	2.25	20.00	175.00
2-2½"	3.00	27.50	
<b>Retinospora Obtusa Nana — Dwarf Hinoki Cypress.</b>			
Very slow growing, individual, with dense			
heavy, dark green fronds. Excellent for the			
rock garden.			
8-10" spread	1.50	12.50	100.00
10-12" "	2.00	17.50	150.00
2-2½" "	2.25	20.00	
<b>Retinospora Obtusa Youngi — Young Golden Cy-</b>			
<b>press.</b> Very desirable on account of its lovely			
yellow tinted foliage and graceful open habit.			
2-2½'	2.75	25.00	
2½-3'	3.25	30.00	
<b>Taxus Cuspidata — Japanese Yew (Spreading).</b> One			
of the hardest of Yews, with rich green foliage.			
Equally well suited for foundations and beds.			
12-15"	2.00	17.50	150.00
15-18"	2.50	22.50	200.00
1½-2'	3.50	32.50	300.00
2-2½'	4.25	40.00	
<b>Taxus Cuspidata Nana — (Brevifolia) Dwarf Japanese Yew.</b> Irregular, unique outline, excellent			
for the rock garden. Foliage is short, dark			
green, unchanging throughout the year.			
12-15"	2.00	18.50	175.00
15-18"	3.00	27.50	250.00
1½-2'	4.25	40.00	375.00
<b>Taxus Media Hicksi — Hicks Yew.</b> This lovely new			
Yew, a crossing between Baccata and Cuspidata,			
has proven to be absolutely hardy. Its dis-			
tinately columnar form and shiny dark green			
foliage reminds one of the Irish Yew. We offer			
it this year for the first time. Better order a			
few for stock plants.			
15-18"	3.50	32.50	300.00
1½-2'	4.00	35.00	325.00
<b>Thuja Occidentalis — American Arborvitae.</b> Very			
hardy and useful for landscape planting, hedges,			
and wind breaks. Rapid growing.			
2½-3'	1.65	13.50	110.00
3-3½'	2.00	17.50	150.00
3½-4'	2.25	20.00	175.00
<b>Thuja Occidentalis Columbia — Columbia Arborvitae.</b> A distinct silver tipped foliage variety			
with conical habit and of strong growth.			
1½-2'	1.50	12.50	100.00
2-2½'	1.75	15.00	125.00
2½-3'	2.25	20.00	175.00

EVERGREENS, continued	Each	10	100
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**Thuja Occidentalis Globosa** — Globe Arborvitae.

Hardy globe shaped plant, compact habit, well suited for formal effect.

10-12"	1.00	7.50	50.00
12-15"	1.25	10.00	75.00
15-18"	1.50	12.50	100.00

**Thuja Occidentalis Lutea.** — Geo. Peabody Arborvitae.

Similar in habit to type. Foliage an enduring bright golden color.

15-18"	1.50	12.50	100.00
1½-2'	1.75	15.00	125.00
2-2½'	2.00	17.50	150.00
2½-3'	2.50	22.50	200.00

**Thuja Occidentalis Spiralis** — Plicata, Douglas. Arborvita.

Arborvitae. New; extremely attractive; slender pyramidal form good color throughout the year.

2½-3"	2.75	25.00	225.00
3-3½"	3.25	30.00	275.00
3½-4"	3.75	35.00	325.00

**Thuja Occidentalis Pyramidalis** — Pyramidal

Arborvitae. Deep rich green color, pyramidal in form, of dense compact growth. Our plants are well shaped, and excellent for formal effects.

1½-2'	1.50	12.50	100.00
2-2½'	1.75	15.00	125.00
2½-3'	2.00	17.50	150.00
3-4'	3.00	27.50	250.00
4-5'	4.50	40.00	

**Thuja Occidentalis Rosenthali** — Rosenthal Arborvitae.

One of the deepest green colored of all the Arborvitae. It grows rather slowly but makes a broad, symmetrical pyramid.

15-18"	1.75	15.00	125.00
1½-2'	2.00	17.50	150.00
2-2½'	2.50	22.50	200.00
2½-3'	3.00	27.50	250.00

**Thuja Occidentalis Wareana** — (Siberica) Siberian

Arborvitae. Slow growing with compact pyramidal habit, rich, dark green foliage.

1½-2'	1.75	15.00	125.00
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### Do You Know This Shrub?

**Enkianthus Campanulatus** — Red-vein Enkianthus.

Sometimes called Japanese Bell-flower. A beautiful perfectly hardy shrub, with masses of bell shaped yellowish or pale orange flowers. The bright shiny green leaves turn to a brilliant red in Fall. Should be used much more extensively; will please your customers.

2½-3'	2.50	22.50	200.00
3-3½'	3.00	27.50	250.00
3½-4'	3.50	30.00	

# Evergreen Shrubs

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No plants as a class have been so neglected for foundation planting and general landscape use as these. There is always a place for them, and your customers will appreciate your calling their attention to them. They are especially fine for the semi-wild garden, or as small background shrubs in association with evergreens, for rock gardens, now so universally popular. You will make no mistake in including a small assortment of these.

Each      10      100

**Pieris Japonica** — (Andromeda). Japanese Andromeda. Very handsome and graceful shrub with rich green foliage and white flower clusters in early spring.

10-12"	1.25	11.00	100.00
12-15"	1.75	15.00	125.00
15-18"	2.00	17.50	150.00
1½-2'	2.50	22.50	200.00

**Pieris Floribunda** — Mountain Andromeda. White Lily-of-the-valley like flowers in May, beautiful dark green foliage. Very hardy.

10-12"	1.75	15.00	125.00
12-15"	2.50	22.50	200.00

**Euonymus Japonica** — Japanese Euonymus. Erect grower with shiny green leaves. Good for hedges and mixed evergreen plantings in protected places; especially good near seashore, south of New York.

1-1½'	1.25	10.00	75.00
1½-2'	1.75	15.00	125.00
2-2½'	2.00	17.50	150.00

**Ilex Glabra** — Inkberry. A very hardy, upright growing shrub with dark oval foliage, small flowers and a profusion of glossy black berries in the Fall. Nursery grown.

1½-2'	1.75	15.00	125.00
2-2½'	2.00	17.50	150.00
2½-3'	2.50	22.50	200.00

**Kalmia Latifolia** — Mountain Laurel. One of the most beatiful of our native evergreen shrubs, producing great quantities of delightful pink and white flowers in May and June. Our extensive stock is all "nursery grown", mostly from our own seedlings.

10-12"	1.25	10.00	75.00
1-1½'	1.50	12.50	100.00
1½-2'	1.75	15.00	125.00
2-2½'	2.00	17.50	150.00
2½-3'	2.50	22.50	200.00

**Leucothea Catesbaei** — Drooping Leucothea. Graceful arching branches with handsome lustrous green shining leaves which turn to an attractive bronze in late Fall.

10-12"	1.25	10.00	75.00
1-1½'	1.50	12.50	100.00



Ever noticed how difficult it is to get really perfect plants of Red Japanese Maples? You can find them here in any quantity desired.

## Japanese Maples

Good Red-leaved Japanese Maples are always in demand and sell out quickly. Much of the stock produced in this country—since importations were stopped—is grown from seedlings, a large percentage of which revert to the green type which is of little ornamental value. Because so few good Jap. Maples are produced, we have made a specialty of it! We grow, and offer, only GRAFTED plants of the true deeply colored and deeply cut leaved type. Plants are shipped with the roots very carefully packed in moist moss, which we have found to be the best method.

**Acer Palmatum Atropurpureum — (Blood-leaved Japanese Maple) Grafted plants.**

	<b>Each</b>	<b>10</b>	<b>100</b>
12-15"	2.50	20.00	175.00
15-18"	3.00	27.50	250.00
1½-2'	4.00	35.00	325.00
2-3'	6.00	50.00	400.00

# Lilacs

During recent years the varieties of these ever popular, fragrant shrubs have been wonderfully improved. Our collection includes the very cream of the newer sorts, selected after careful testing, from a long list. Let your customers know that you can supply them with these wonderful new lilacs, about which they have read or heard.

For forcing, the new *syringa giraldi* hybrids, a distinct extra early flowering type, are unsurpassed. The varieties marked with an asterisk (\*) are especially recommended for this purpose.

## STANDARD VARIETIES

Charles X, single, fine clusters of lilac flowers.

Charles Joly, double, dark violet purple.

Hugo Koster, single, lilac with reddish tint.

Mme. Casimir Perier, double, white, fine.

Mme. Lemoine, double, white, large flowers.

Marie Legraye, single, pure white, very free.

Michael Buchner, double, pale lilac.

President Grevy, double, blue, fine, large trusses.

Souvenir de Louise Spath, single, purplish violet.

Varieties Above	Each	10	100
12-18" lining out stock	.25	2.25	20.00
1½-2"	.45	3.50	25.00
2-3	.50	4.50	35.00
3-4	.75	6.00	45.00

## NEW FRENCH VARIETIES

\* Berryer, semi-double, clear mauve.

\* Buffon, single, mauve pink.

\* Claude Bernard, semi-double, bright lilac.

\* Descartes, single, pinkish mauve.

Edith Cavell, double, pure white.

Edouard Andre, double, clear rose.

Emile Gentil, double, bright cobalt-blue.

Jean Mace, double, bluish mauve.

Lamartine, single, rosy mauve.

Leon Gambetta, double, pinkish lilac.

Louvois, single, purplish violet.

Marcchal Lannes, semi-double, bluish violet.

Maurice Barres, single, pale lilac.

\* Mirabau, single, lilac mauve.

Miss Ellen Willmott, double, snow-white.

Montaigne, double, pinkish mauve.

Mont-Blanc, single, white, very beautiful.

\* Pascal, single, typical lilac.

President Faillieres, double, pale lavender.

Reaumur, single, violet carmine.

\* Vauban, double, pure white.

Vestale, single, pure white.

Waldeck-Rousseau, double, deep violet.

Varieties Above	Each	10	100
12-18" lining out stock	.35	3.00	25.00
1½-2"	.50	4.00	35.00
2-3	.60	5.00	45.00
3-4	1.00	7.50	60.00

## HALF STANDARDS

We offer beautiful, well grown stock of half-standard Lilacs with 2 to 3½ ft. stems; almost all of the varieties named above are available in this form.

	Each	10	100
Standard Varieties	1.25	10.00	85.00
New French Varieties	1.50	12.50	100.00

## FOUR OUTSTANDING NOVELTIES

**Ruhm von Horstenstein** — A distinct new shade among the tall, large-flowered lilacs. Buds open deep red, changing to lovely lilac. An excellent forcer, and even when forced, the exceptionally large trusses have a delicious perfume, unequalled by any other lilac.

1½-2'	1.00 each
2-3'	1.50 each

**Mrs. Edward Harding** — double bright carmine, big panicles of large, full flowers. This variety was awarded the special prize founded by Mrs. Edward Harding for the best double red lilac.

	Each	10	100
12-18"	.50	4.00	35.00
1½-2'	.60	5.00	45.00
2-3'	1.00	7.50	60.00

**Katherine Havemeyer** — double cobalt blue, flushed mauve; enormous flower of the most perfect shape with broad, imbricated lobes. One of the handsomest lilacs.

12-18"	.50	4.00	35.00
1½-2'	.60	5.00	45.00
2-3'	1.00	7.50	60.00

**Jan van Tol** — single, pure white, very large trusses and extremely large individual flowers; it is a good grower and flowers very freely.

12-18"	.40	3.50	30.00
1½-2'	.45	4.00	35.00
2-3'	.75	6.00	50.00
3-4'	1.25	10.00	75.00

## Roses

We grow only a limited list of roses, but they are all money makers. We specialize in roses for florists' forcing, and they are grown with the utmost care with this end in view; the climbing varieties are carefully staked and trained. Of course, this stock is extra fine for outdoor planting. We would call your attention especially to the new English variety Maud E. Gladstone, of our own introduction — a fragrant soft pink "baby" that sells on sight like the proverbial hot cakes!

**Emily Gray** — The true yellow climbing rose, with beautiful holly-like disease resistant foliage.

	Each	10	100
Heavy 2 year old field grown	.75	6.00	50.00

ROSES, continued	Each	10	100
<b>Eugene Jacquet</b> — Early flowering, hardy climber, excellent for forcing. Bright carmine blooms.			
Heavy 2 year old field grown .60	5.00	40.00	
<b>Paul's Scarlet Climber</b> — Scarlet flowers. A splendid pillar rose, also good forcer.			
Heavy 2 year old field grown .60	5.00	40.00	
<b>Rosarie</b> — Lovely shade of deep pink.			
Heavy 2 year old field grown .60	5.00	40.00	
<b>F. J. Grootendorst</b> — A very hardy Rugosa hybrid with bright red flowers. Splendid for mass planting or everblooming hedge.			
Heavy two year field grown .50	4.00	35.00	
<b>Pink F. J. Grootendorst</b> — A pink sport of the red Grootendorst, having all its good qualities. The flowers, however, are larger and of a lovely shade of shell pink. A very desirable sort and hardy as a rock.			
Heavy 2 year old field grown .75	6.00	50.00	
<b>Magna Charta</b> , — H. P. Lovely pink, very large double flowers.			
Heavy 2 year old field grown .60	5.00	40.00	
<b>Baby Rambler</b> — (Mme. Norbert Levavasseur.) The old dependable sort, valuable for both bedding and forcing.			
Heavy 2 year old field grown .60	5.00	40.00	
<b>Orleans</b> — Brilliant light red flowers, strong grower, constant bloomer.			
Heavy 2 year old field grown .60	5.00	40.00	
<b>Golden Salmon</b> — Of recent introduction, with brilliant orange-salmon flowers. Lovely for edging or long borders.			
Heavy 2 year old field grown .75	6.00	50.00	
<b>Maud E. Gladstone</b> . — This lovely baby variety we obtained from England. After a three year trial at our nurseries, we confidently offer it to the trade. The flowers are very fragrant, are of a delicate pink color in large compact clusters. It blooms continuously, is hardy and dependable and has lovely glossy foliage. It makes a very strong, branching plant.			
Heavy 2 year old field grown .75	6.00	50.00	

**VERY SPECIAL**

**Gypsophila Paniculata Ehrlei.** This new double-flowering early-blooming Baby's-breath has taken the florists' trade by storm. Equally fine for the hardy border. It is the only perennial we grow — the most profitable one you can buy. Strong, grafted, field grown plants.

.50      4.00      30.00

## Our Business Terms

To save both correspondence and misunderstanding, we submit below the terms upon which our business is conducted.

**Guarantee:** We guarantee our stock to be true to name; to the best of our knowledge free from injurious insects and diseases; and to be of the sizes and quality represented. For any stock which proves unsatisfactory to the buyer, and is immediately returned, we will refund, or credit, the original price.

**Complaints:** No adjustments will be considered under the above clause, unless complaints are made within five days after delivery of goods to purchaser.

**Transportation:** All shipments are adequately and carefully packed. We cannot, however, guarantee safe delivery; stock becomes property of purchaser upon our delivery of same to transportation company, and any claims for damages in transit must be made by purchaser against carrier. Our facilities for prompt shipment by both express and freight, are unusually good.

**Prices:** Prices are net, f. o. b. as quoted in this catalog; but subject to change without notice. Packing is charged at cost. Five or more plants of one kind take the 10 rate; 25 or more, the 100 rate; and 250 or more, the 1000 rate.

Prices in this catalog are strictly **wholesale**, and apply only to customers entitled to wholesale rates.

**Orders:** Give specific shipping instructions, including date of delivery desired, and whether by freight or express. Advance orders are subject to crop shortage, transportation delays beyond our recall, and previous sales. Stock to be held for future shipment may be secured by advance payment of 25% of amount of order.

If in a hurry, 'phone your order -- Bridgeton 1053

**Terms:** From all customers unknown to us, we require cash with order, or satisfactory trade references. The former makes possible immediate shipment of stock. Accounts of regular customers are due, net, 60 days after date of shipment. On all overdue accounts 6% interest will be charged.

# An Invitation-

In Fact, Three of Them

*To Progressive Nurserymen Everywhere:*

In the pages of this little catalog, we have listed our most important items, but by no means everything we grow. And we have endeavored to give, through the photographs used, an idea of the nursery itself. But neither our list of stock, nor any pictures, can convey to you a realistic conception of the nurseries, or of the quantity and quality of the stock we grow.

We particularly invite you to make a *personal* visit to inspect our plant and grounds, and to become acquainted at first hand with what we are producing. Many of the leading nurserymen of the East drop in to see us several times each season. Concrete roads from many directions lead to the nurseries—see road map on facing page. When may we add your name to our visitors' list?

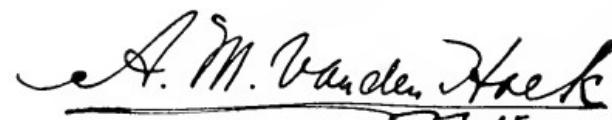
*Small orders are welcome:*

While many of our customers use carloads of our stock, we welcome, and give just as careful attention to, small orders. Much of our business is done with local nurserymen who cultivate high class retail trade, and who find in our stock just the varieties and quality which they can turn quickly into pleasing cash profits. Moreover some of our smallest accounts have grown rapidly to big ones. So we invite you to send us an order, no matter how small.

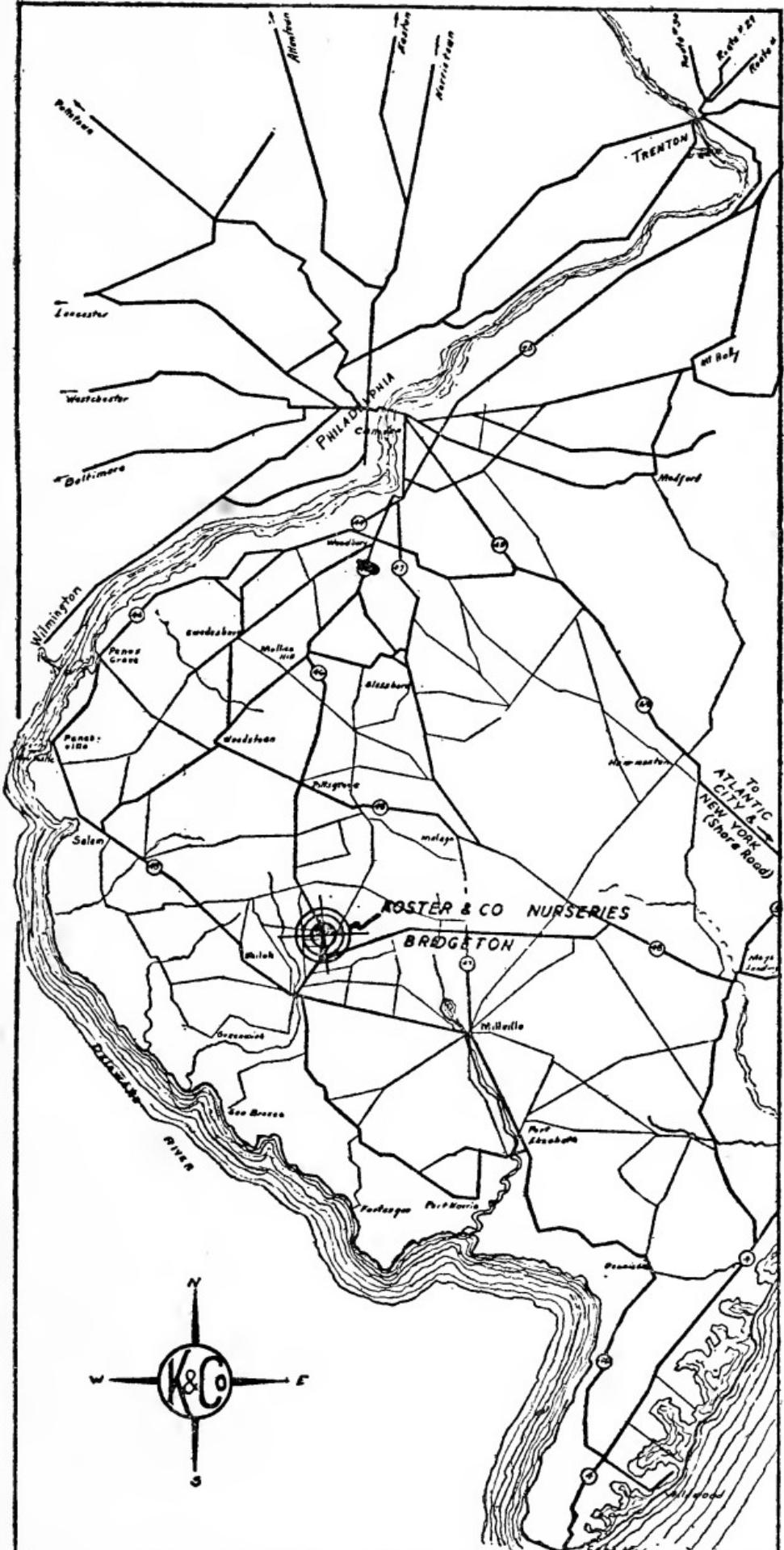
*A suggestion:*

Many of our visitors come in groups. This affords pleasant company on the way, and the exchange of ideas while going through the nursery. Why not plan to get up a party and make a holiday of your visit to Koster & Co.'s? At certain seasons—as when the thousands of azaleas or rhododendrons are in bloom—the grounds are worth coming many miles to see. Either I, Mr. John Vermullen, who has charge of our propagating division, or Mr. Nick Geers, in charge of field operations, will at any time be glad to show the works to you and your friends. Advise us in advance if convenient, but come anyway! This is a standing invitation.

KOSTER & CO.



General Manager.



From the West (Wilmington), North (Philadelphia and Trenton), East (Atlantic City), and South (Cape May), concrete roads lead to the nurseries of Koster & Co. at Bridgeton. Stop in and see us!



IT'S NOT A HOME UNTIL IT'S PLANTED



Koster & Co.  
Specialists in Choice Stocks  
of Choice Ornamentals

"WELL GROWN AND WELL GRADED"